



**Terms and
Conditions for
Professional
Buyers_Mazury
Horeca 2018**

I. General provisions

1. Definitions:

- a) MAZURY HoReCA Professional Buyers' Program – a program that aims to introduce Professional Buyers to Exhibitors and enable networking during the event, hereinafter referred to as the Program or MH;
- b) Organizer – Expo Mazury S.A. with its registered office at ul. Grunwaldzka 55 in Ostróda;
- c) Professional Buyer – a person approved by the Organizer to participate in MH;
- d) “no show”- a fee of **500 PLN** charged whenever a Professional Buyer fails to participate in MH without a prior notification of absence submitted within the deadline specified in these Terms and Conditions, or fails to attend events organized by the Organizer, or, despite being present at MH, fails to meet the relevant requirements, arrives late at meetings and events; notification deadlines and other relevant conditions are listed in sections IV and V below.

2. The Professional Buyers Program is targeted at key decision-makers, managers, directors and/or individuals who influence the functioning of hotels and catering facilities.

3. By agreeing to participate in MH, Professional Buyers accept all the terms and conditions specified below.

II. Registration

1. To apply for the Professional Buyers' Program, candidates need to fill in all the required fields of the registration form available at <http://mazuryhoreca.pl/en/application-form-hosted-buyers>
2. Filling out the form does not guarantee qualification for the MH Professional Buyers' Program. In order to ensure the high quality of the latter, all applicants shall be individually assessed in terms of their compliance with the relevant qualification criteria.



3. The Organizer shall select successful candidates and notify them by e-mail or telephone, as specified by the contact data indicated in the application form.

4. The Organizer reserves the right to turn down a candidate without providing any justification.

5. In the event that more than one application is submitted for a given candidate, only the first submission shall be considered.

6. All fields of the application form must be correctly filled out. In the event that some are left blank, the application shall not be considered. The Organizer shall not be responsible for any errors in the application form. Should the Professional Buyer provide incorrect personal or contact details that result in additional costs to the Organizer, these shall be paid by the Professional Buyer.

7. All withdrawal and "no show" fees shall be charged to the credit card of the Professional Buyer; in the event that this is not possible, the Professional Buyer shall pay the fees by transfer, based on a provided VAT invoice.

8. By accepting their status as Professional Buyers, participants consent to making their contact details available to all exhibitors, exhibition partners and sponsors.

9. By accepting their status as Professional Buyers, all physical persons consent to their personal data being processed by Expo Mazury S.A., with its registered office at ul. Grunwaldzka 55 in Ostróda, for the purposes of advertising and marketing, as well as all other purposes related to the implementation of this contract.

10. Candidates approved for participation In the Professional Buyers' Program shall be entitled to a complimentary:

- admission ticket to MAZURY HoReCa (MH),
- admission ticket to an official MH industry soiree,
- possibility to participate in pre-arranged meetings with exhibitors of their choice,
- night in a single room at a 4* hotel or equivalent in or around Ostróda,
- coach ride from towns specified by the Organizer, a reimbursement of PKP/PKS tickets from other locations, or, whenever the Professional Buyer travels by car, a refund of travel expenses up to the amount equal to the cost of an equivalent PKP/PKS ticket from the given town (as calculated by the Organizer at the request of the Professional Buyer)
- catering service within the MH program,
- online journal with locations of additional meetings,
- invitation to a networking party.

All other costs and expenses, such as private travel, paid accommodation, hotel stay extension, personal shopping, and tourist insurance shall be covered by Professional Buyers at their own discretion.

11. In particular, the Program shall not include:

- food and beverages other than those guaranteed within the Program,
- phone calls and business services, including faxing, photocopying and luggage transfer,
- laundry, mini bar, movies watched in hotel rooms, gym, hair-dressing, spa, beauty treatments and other similar services,
- taxi rides,
- souvenirs,
- tourist insurance.

III. Participation / attendance

All queries related to the Program should be submitted to the Organizer. Professional Buyers are requested not to contact MH subcontractors such as hotels, coach lines or agencies directly.

IV. Meeting rules

1. Professional Buyers qualified by the Organizer shall participate in at least 10 (ten) fifteen-minute pre-arranged meetings with Exhibitors within one day at MH, at a time and location indicated by the Organizer. Within the two days, Professional Buyers shall take part in at least 20 (twenty) pre-arranged meetings with Exhibitors, at a time and location indicated by the Organizer. Meetings must be arranged beforehand through the online meeting organization system. Professional Buyers who fail to arrange their meetings before the deadline and/or fail to participate in an onsite inspection shall be charged a "no show" fee.
2. All meetings shall be held in a one-on-one format, i.e. between the Exhibitor and the Professional Buyer. Any deviations shall be treated as a breach of these Terms and Conditions, resulting in the Professional Buyer being charged with a "no show" fee.
3. If present at MH but unable to attend a pre-arranged meeting, Professional Buyers shall contact Exhibitors directly to agree on a more convenient meeting time.
4. Only one representative from any given company may be qualified for the Program. Other representatives may take part in the fair as invited guests (and shall be responsible for organizing their own trip and stay, accommodation, and board).
5. Should more than one person from a single organization attend MH as a Professional Buyer, they shall schedule their meetings independently.
6. Meetings shall be monitored and failure to attend shall be considered a breach of these Terms and Conditions. Upon arrival at the site, the Organizer shall provide Professional Buyers with relevant instructions related to attendance control.



7. Professional Buyers' presence at pre-arranged meetings is obligatory and shall be monitored; unjustified failure to attend shall result in a "no show" fee.

V. Withdrawal, refunds

1. In the event that the Professional Buyer wishes to withdraw from the event, the Organizer should be notified of the fact in writing. Withdrawal shall not be considered approved until the participant has received written confirmation from the Organizer. A notification of withdrawal submitted on or before **17 March 2018** shall not incur any "no show" fees, unless transport and accommodation services have already been accepted and approved. In the latter event, the Professional Buyer shall cover their full cost; the fees shall be charged to his/her credit card, or, in the event that this is not possible, paid by bank transfer based on a relevant VAT invoice. The Professional Buyer consents to an unsigned VAT invoice being written out in his name.
2. The Organizer shall charge the Professional Buyer with a "no show" fee in the event that:
 - the Professional Buyer fails to book the required number of meetings with exhibitors on the online meeting organization system before it closes, i.e. before **10 April 2018**,
 - the Organizer considers that there has been a "no show",
 - the Professional Buyer fails to participate in MH without notifying the Organizer prior to **17 March 2018**,
 - the Professional Buyer skips three or more pre-arranged meetings on any given day of MH.
3. Professional Buyers' participation and attendance is supervised by the Organizer and exhibitors. In the event of a breach of the withdrawal and "no show" terms and conditions, the Organizer reserves the right to cancel the participant's status as a Professional Buyer.
4. All withdrawal fees include VAT or analogous taxes. An invoice specifying the fees shall be submitted to the participant.

VI. Replacement

1. Professional Buyers who withdraw from the Program may not be replaced.
2. At the request of an individual filing a resignation from the program, however, the Organizer may admit another person from the same organization as a replacement, provided that the latter submits an application form before **17 March 2018** and complies with all the relevant qualification criteria. If the replacement is approved



by the Organizer, the Professional Buyer shall not be charged a withdrawal fee, unless his/her transport and accommodation have already been approved. If the latter is the case, he/she shall be charged with their full cost.

3. If the replacement is approved after **17 March 2018**, full withdrawal fees shall be charged, unless otherwise specified by an agreement with the Organizer.

4. If the replacement is not approved, regular withdrawal conditions shall apply to the original Professional Buyer.

VII. Travel

1. Professional Buyers shall organize their own travel to MH.

2. The Organizer shall not reimburse travel expenses.

3. The Organizer shall not be responsible for any Professional Buyers who arrive late to MH events.

4. It should be kept in mind that the Professional Buyer is responsible for obtaining his/her own tourist insurance. The Organizer shall not provide Professional Buyers with travel insurance. Insurance must cover the day of departure and arrival.

5. Professional Buyers shall pay the cost of hotel services and any additional services offered by the Hotel before their departure and no later than on the day after the end of MH.

VIII. Networking party

1. The Organizer may invite the Professional Buyer to take part in a free MH networking party, if the latter is organized.

2. Professional Buyers who wish to participate in the networking party are requested to indicate so in the application form.

3. In the event that a Professional Buyer who has indicated his/her willingness to participate in the networking party wishes to withdraw, he/she needs to submit a written resignation under the pain of nullity. The resignation must reach the Organizer no later than on the first day of MH. In this case, the Organizer shall not charge a withdrawal fee.

IX. Final provisions

1. The Organizer shall not be liable for any damages sustained by persons using services provided by the Organizer for and on behalf of air carriers, arising as a result of cancellations due to force majeure in the understanding of the Civil Code or other causes beyond the control of the Organizer.



2. By using services provided by the Organizer, Professional Buyers declare that they have read and understood these Terms and Conditions, and that they accept them without reservations.

3. Any fees imposed on the Professional Buyers shall be charged to their card credit, and, in the event that this is not possible, paid by transfer within a deadline indicated by the Organizer. Should it be impossible to charge the full fee or its portion to the credit card, Professional Buyers shall transfer the due amount no later than 7 days after the end of MH to the bank account of the Organizer, based on a VAT invoice provided by the latter.

X. Jurisdiction

1. **For these terms and conditions, Polish law shall be the exclusively applicable law.** The Organizer and Professional Buyer shall settle any possible disputes in an amicable manner. In the event that this is not possible, they shall resort to the appropriate common court with jurisdiction over the official seat of the Organizer.

2. The Parties agree that this contract shall be subject exclusively to Polish law. Should any doubts arise, the Polish language version shall be binding.

